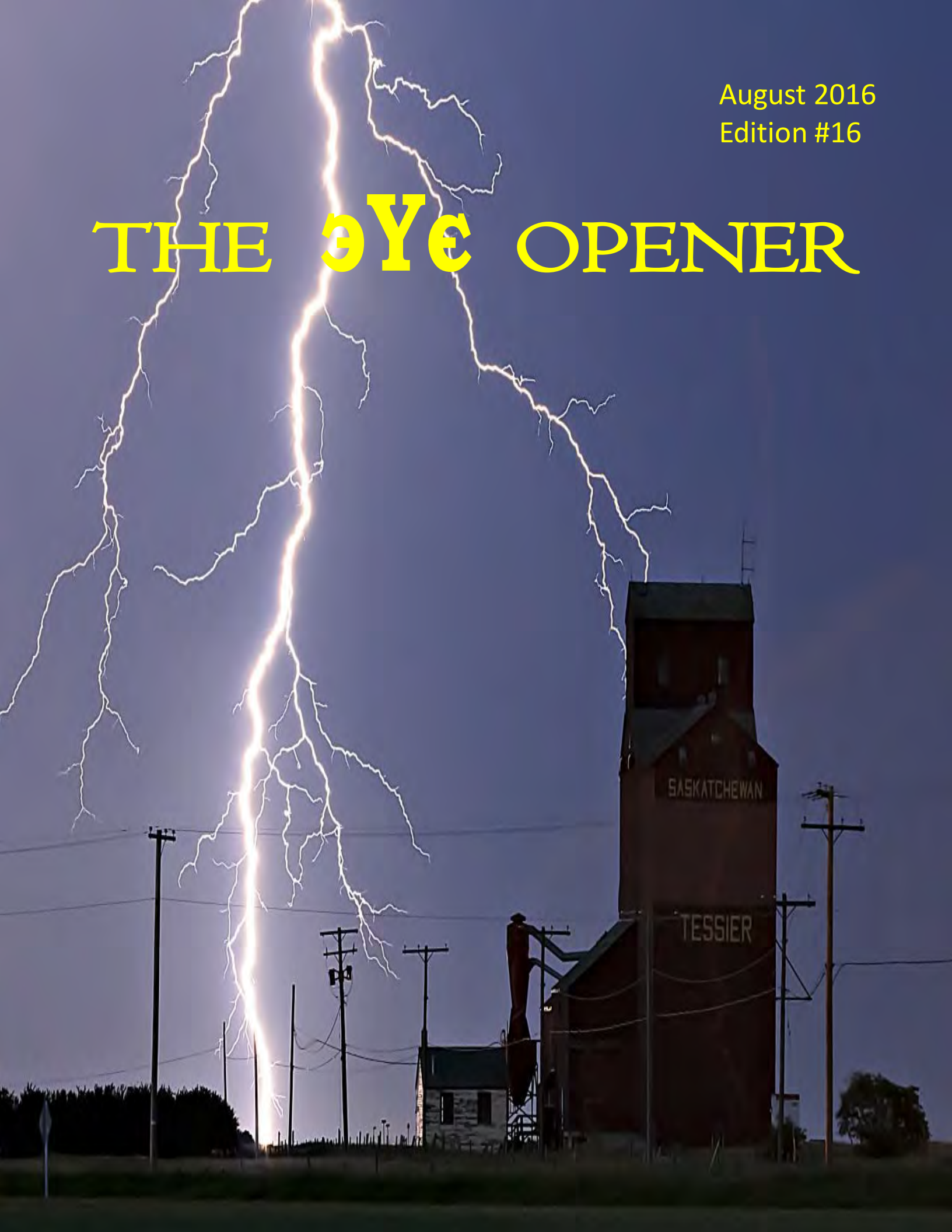


August 2016
Edition #16

THE EYE OPENER



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Vision Vancouver

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Vision Saskatchewan

October 22, 2016 - Saskatoon
October 23, 2016 - Regina

Vision Manitoba

October 30, 2016

For more details and to register visit www.opticians.ca

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HOW TO CONTACT US

MAILING ADDRESS

#13—350 103 St. East
Saskatoon, SK S7N 1Z1

EMAIL

office@scoptic.ca

PHONE

306-652-0769

FAX

306-652-0784

TWITTER

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facebook.com/
SaskatchewanCollegeOfOpticians

WEBSITE

www.scoptic.ca

OFFICE OPENING HOURS

Monday	9am - 4pm
Tuesday	9am - 4pm
Wednesday	9am - 4pm
Thursday	9am - 4pm
Friday	Closed

SCO COUNCIL 2014-2015

Deanne Oleksyn	<i>President</i>
Ken Sorensen	<i>Registrar/NIRO Rep</i>
Paul Johnson	<i>Assistant Registrar</i>
Clarence Mott	<i>Treasurer</i>
Sheri Jones	<i>Councillor</i>
Diana Hicks	<i>Education Chair</i>
Daphne Hodgson	<i>Councillor</i>
James (Al) Brooks	<i>Public Representative</i>
Shane Andrus	<i>Public Representative</i>
Femi Ogunrinde	<i>Public Representative</i>

ADVERTISING

The Eye Opener	Website
Full Page Colour Ad \$250	Employment Ad
Full page B & W Ad \$150	\$25 for 2 months.
1/2 Page Colour Ad \$150	
1/2 Page B & W Ad \$100	

Front cover picture by Craig Hilts

FIRST IN THE NIGHT - Tessier Lightning"

For more incredible pictures please visit:

Group of Ten Photography Club



We hope that everyone is enjoying the last days of summer. Summer seemed to fly by this year, as the Registrars were kept hopping with a number of projects on the go. We're also seeing an increasing interest by opticians from other countries looking to move to Saskatchewan. Several applicants have already requested and taken prior learning assessment and recognition (PLAR), and one has already been licensed.



For those that may not be aware of how licensing and/or the PLAR works, to be licensed in Saskatchewan an applicant for licensure must either have graduated from an educational institution recognized by the college, be a member in good standing from another province, or have successfully completed a prior learning assessment (PLAR), and passed the NACOR licensing exam.

Applicants/Opticians from foreign countries will generally not have attended a recognized institution in Canada, and will therefore apply to have their credentials assessed to determine whether or not, they meet Canadian standards. Prior to making application however, foreign applicants must first provide proof of competency in the English language. The college only accepts the Canadian Language Benchmark (CLB) language assessment, and once completed, if the applicant meets the CLB standards, the applicant is invited to forward a formal application with their credentials to the college for review. If the applicant failed to meet the CLB standard, they are given the option of taking language training to bring their English up to CLB standards.

Once an applicant has provided proof that they meet the language requirements, their credentials are reviewed and if found acceptable, the applicant is invited to write a Competency Gap Analysis (CGA). The CGA is designed to test the applicant's knowledge of opticianry to help determine whether or not they meet Canadian Standards. Following the CGA, the applicant is invited to an in-person interview, and designed to further test the applicants knowledge, skill and competency. After the interview is completed, a complete report of both the CGA and interview is compiled and forwarded to the Registration Committee for review.

The Registration Committee studies the report, and if the applicant meets all conditions and standards for licensing, the applicant is given permission to challenge the NACOR licensing exam. If the applicant does not meet the required conditions and standards, the applicant is given an opportunity to bring his or her knowledge up to Canadian standards. This is done through a variety of bridging courses that are specifically designed to meet the areas that the applicant needs further training in. Once the applicant meets the conditions and standards necessary for licensing, the applicant is given permission to challenge the NACOR licensing exam. As you can see, a prior learning assessment is a fairly lengthy and somewhat complicated but necessary process, to ensure that all opticians in Canada, meet the same standards. By having national standards, it also allows opticians across the country the freedom to move and practice their profession in the province of their choosing, without having to take additional training.

Your college also continues unabated in its push to stop the illegal dispensing of contact lenses. The college continues to be successful in the courts and continues to prosecute those individuals and companies that refuse to stop their illegal dispensing. To further assist the college in its endeavor, the college is in the process of making some housekeeping amendments to the *Act*, to further clarify and strengthen the legislation, to ensure that the college continues to be able to effectively deal with anyone that breeches the legislation.



The college is also very pleased and appreciative, to have the cooperation and support from the Saskatchewan Association of Optometrists (SAO), and their members. The SAO and its members have provided a number of referrals, several of which that involved injury to patients. In those instances, the college was very pleased to be able to advise the SAO, that the referrals resulted in successful prosecutions and higher than normal fines. It was also interesting to note in those instances, that the Judge pointed out to the accused that a civil suit as the result of injury, would far surpass any fine the judge might levy.

To further assist the college in its fight against illegal dispensing, Health Canada has finally, implemented Bill C313, which was passed, to add cosmetic contacts to the Health Canada regulations as medical devices. You will find an overview from Health Canada, on the implementation of Bill C313, in this edition of the Eye Opener. A letter from Health Canada to health care providers, has already been sent to the membership. That said, while the inclusion of cosmetic contacts into the Health Canada Regulations as medical devices is certainly going to help, it's not expected to alleviate illegal dispensing completely. Furthermore, since Health Canada has added a one year's grace before the regulations actually take effect and, with Halloween fast approaching, we once again expect cosmetic contacts to be offered for sale by various costume and other outlets. We therefore request and encourage all of our members to continue advising the college any time you come across anyone dispensing illegally.

This year also marks the first year that the yearly convention will be put on by the Opticians Association of Canada (OAC), and we wish them every success. We encourage all of our members to come out and support the OAC and catch up on any continuing education credits you may need. Your feedback as always, will be appreciated.

Finally, the National ID program is still on track, as well is the continuing competency program. Once again Saskatchewan's members answered the call for the pilot project with a great turnout. A big thank you to all those that were able to participate.

Enjoy the rest of the summer, and remember, this is your College, it's the backbone of your profession, without it, your profession cannot exist. Please consider stepping up and taking a turn on council or, if unable to serve on council, perhaps you could serve on a committee. Serving on council is not only very rewarding, it also gives you the opportunity to help shape and develop your college and profession for the future.

A handwritten signature in black ink, appearing to read 'Ken Sorensen'.

Ken Sorensen
Registrar

A handwritten signature in black ink, appearing to read 'Paul Johnson'.

Paul Johnson
Asst. Registrar

Members are reminded that all opticians practicing in Saskatchewan, no matter what the duration, are required to be licenced in accordance with the Act.

Please advise the SCO office of any changes to your employment or home contact information.

You can do this by updating your profile online or emailing office@scoptic.ca



I hope everyone is having a great summer, it seems like it just started and here we are already in August. That said, your college stays busy, even through the summer months as we work hard to ensure that our membership stay current with the latest and best technical advances, legislative changes, and ongoing projects to ensure the continued success of our members.

Once again, the turnout by Saskatchewan Opticians in support of the pilot project on continuing competency assessments was excellent, and your participation very much appreciated. For those that may have missed my last report in the eye opener, the continuing competency assessment program, is to be a voluntary program in Saskatchewan, designed as a self-assessment tool for members to supplement the current continuing education credit requirements. Under the program members will be able to seek a self-assessment on their own to identify areas of weakness that they can work on to improve their opticianry skills.

The college is also continuing its work towards the implementation of the National ID program, and remains a work in progress. The college has also seen an increase in interest from opticians in other countries wishing to move to Saskatchewan, and have provided several prior learning assessments (PLAR) of foreign applicants so far in 2016. We look forward to welcoming some new opticians to the province in the near future. I would also like to congratulate our students who just passed the NACOR licensing exam. Welcome aboard, and we encourage you to get involved by attending conventions, annual general meetings, and serving and supporting your college, by running for a seat on council.

Your college is the backbone of your profession, and without it, opticians wouldn't exist. Your college's mandate is important, and its duty is to serve and protect the public at all times, while discharging its responsibilities in the public interest. The college also regulates the practice of the profession and governs the members in accordance with the *Opticians Act* and regulations. The college also must assure the public of the knowledge, skill proficiency and competency of its members in the practice of opticianry. Serving on council, gives you a voice at the table and an opportunity to do your part, to make your profession the very best that it can be.

Finally, this will be the first year that the annual convention is being put on by the Opticians Association of Canada (OAC). As such, we are looking forward to an exciting and interesting weekend and, we once again, encourage all of our members to attend either the Saskatoon or Regina education days to obtain your continuing education credits, and support the OAC.

See you in October!



Deanne Oleksyn

President

DOES THE SCO HAVE YOUR EMAIL ADDRESS?

The SCO contacts members regularly throughout the year and is promoting the use of email as the preferred method of communication. For those that chose email as their preferred method, you will now receive all communication including licence renewal information via email.

Please check with the SCO office if you are unsure of your preferred communication method. Please add the SCO email address to your contact or safe sender list to ensure our emails reach your inbox.

The SCO has been working tirelessly over the last number of years to enforce our provincial legislation and prosecute unlicensed dispensers of contact lenses. As you are aware, in Saskatchewan the regulation, enforcement and dispensing of contact lenses falls under the purview of the Opticians Act. There has been a number of successful prosecutions in the last couple of years, most notably against the larger Halloween chain stores. The college relies on its members and the public to report any illegal dispensing and investigates all reports received.

Earlier this summer, Health Canada announced that as of July 16, 2016 decorative contact lenses would be classed as Class II Medical Devices. There is a one year grace period to allow adequate time for compliance but, as of July 16, 2017 manufacturers and distributors will need to comply with the medical devices regulations. This should help immensely by cutting off the supply of contact lenses to those outlets that continue to dispense and cause injury despite numerous requests to stop. The update from Health Canada can be found on page 12.

With Halloween soon approaching, the College is once again asking everyone to report any illegal dispensing to the SCO office at 306-652-0769 or email office@scoptic.ca.



Tel (416) 297-8181 Toll Free 1(800) 567-1500
Email info@mcclayoptical.com

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CASE-6204



CASE-6196P/



CASE-6237



CASE-4080P/



Council's primary function is the regulation of opticians to ensure conformity to the Opticians Act and Bylaws. We are here to protect the public from harm as well as to promote the present and future of professional opticians.

This year there are **2 positions** open for election at our **AGM on October 23rd 2016**.

Do you want to make a difference in our profession?

Do you have some spare time to give? Why not consider running for council and have a chance to make a difference in the direction this profession is going. The time commitment could vary from two hours per week to two - three hours per day, depending on what issues are before us. In addition, you are expected to commit to attending all SCO functions, and be available to the membership for guidance.

Nomination forms can be found below and can be submitted to the SCO office before the AGM. We will also be taking nominations on the day. Candidates must be open to questions from the membership.

If you are interested in sitting on council and have any questions or would like more information, then please contact the SCO office at 306-652-0769.



Deanne Oleksyn LO
President



Daphne Hodgson LO
Councillor

COUNCIL 2016 - 2017 NOMINATION FORM

NOMINEE: _____ LICENCE NUMBER: _____

PLACE OF EMPLOYMENT: _____

NOMINATOR: _____ LICENCE NUMBER: _____

The SCO office answers lots of queries about continuing education credits throughout the year. This is a reminder about the rules and requirements for continuing education credits. If you have any other questions, please contact the SCO office.

How many credits do I need to renew my license?

A Licensed Optician must have 10 credits over the previous three years; 8 of which must be Eyeglass Credits. A Licensed Contact Lens Practitioner must have 15 credits over the previous three years; 5 of which must be Eyeglass Credits and 5 Contact Lens Credits.

What are the different credit categories?

There are five categories of credits: Eyeglass (EG), Contact Lens (CL), Eyeglass or Contact Lens (EC), Professional Service (PS) and Related Field (RF).

How long are my credits valid?

Each year at renewals, we look at the credits you have accumulated over the previous three years.

Licence Renewal	Credits accumulated in years		
March 31, 2017	2014	2015	2016
March 31, 2018	2015	2016	2017

How can I check my credit balance?

You can check your continuing education credits online anytime by logging in through our website. Every member should have a User ID and password. If you have misplaced your User ID and password, please call the office.

What happens if I don't have enough credits?

Please make sure you have the right amount of credits before submitting your license renewal as members cannot be licensed unless their credits are up to date. A late fee will apply to members whose renewals are late due to insufficient credits.

Do I need continuing education credits if I am a non-practicing optician?

While it is not mandatory to keep your continuing education credits up to date while you are non-practicing, the SCO strongly advises that you keep your continuing education credits current. The reason for this is because it makes the path to re-licensing easier when you return to practicing status.

Where can I take continuing education credits?

Approved credits are available online or by attending seminars. The seminars at Vision Canada, Vision Expo East & West and of course our own convention are already pre-approved. We also accept credits from any seminars that have been approved by NACOR. A list of NACOR approved credits is available on the NACOR website. The OAC offer lots of online modules and some credits from 2020mag.com have been approved for credits as well. We are in the process of putting together a list of approved courses on our website www.scoptic.ca.

What is the pre-approval process and how do I know if a module is approved?

Seminars in continuing education or ophthalmic practices that are provided by institutions not sponsored by the council must be pre-approved by the council, or its delegate, in order to qualify as educational credits for licensing purposes. Seminars may also be approved for continuing education purposes through the NACOR. To be approved as a continuing education seminar, the seminar must consist of at least one a variety of professional development topics that are designed to improve and advance the professional development of opticians/ practicing members and contact lens practitioners. To have a seminar or online module pre-approved, please send the request to the SCO office along with full information of the material covered in the seminar for the Education Chair to review. The Education Chair will then assign credits and a category to the seminar and it will be added to our published list online. If you are unsure if a module or seminar has been pre-approved, please contact the office **beforehand** to check as credits from seminars or online modules that have not been pre-approved cannot be applied to your file.

Vision Canada is coming to the Prairies!

The OAC – Saskatchewan Chapter is bringing a little taste of Vision Canada to Saskatchewan in October 2016.

Vision Saskatoon
October 22

Vision Regina
October 23

Attendees will earn **approximately 7 credits per day** engaging in educational topics presented by top speakers across Canada and the U.S.

The SCO Annual General meeting will take place in Regina on October 23 in conjunction with Vision Regina.

Registration fees for the event:

OAC Members- \$75.00 +GST

Non-OAC Members- \$125.00 + GST

Registration is now open.

Go to **www.opticians.ca** to register.



OAC – SK Chapter is here for YOU!

Benefits of Membership Include....

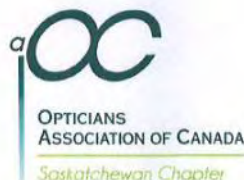
Free Personal Professional Liability Insurance

Free online professional learning

Reduced registration fees to provincial and national Opticianry events

Access to the Canadian Safety Eyewear Program
and MUCH MORE!

For a full list of benefits, go to **www.opticians.ca**



Are you a member of
your professional team?





Opticians Association of Canada - Saskatchewan Chapter Full Day Education Event

VISION SASKATCHEWAN

Saskatoon

Saturday, October 22, 2016

9:00 am - 5:00 pm

Park Town Hotel

924 Spadina Cres. East, Saskatoon

Regina

Sunday, October 23, 2016

9:00 am - 5:00 pm

Delta Regina

1919 Saskatchewan Drive, Regina

First Name _____ Last Name _____

License Number (if applicable) _____

Educational Institution (if applicable) _____ Student Number (if applicable) _____

Business Name (if providing business address) _____

Address _____

City & Province _____ Postal Code _____

Daytime Phone # _____ Email* _____

* A registration confirmation will be sent to the email address provided on this registration form.

BECOME AN OAC MEMBER FOR BEST RATES AND FREE ONLINE CE www.opthiisone.ca | FRI 1-800-847-3155

REGISTRATION

* OAC Member & Non-Member fees include con ed credits for lectures attended in full & lunch.

Students, non-licensed individuals enrolled in an accredited Optical Training Program for the 2016 academic year, are no-charge to attend lectures, but must pay if they wish to have lunch at the event. The cost of lunch is \$30.00.



SASKATOON (October 22, 2016)



REGINA (October 23, 2016)

OAC Members

\$75.00 + \$3.75 GST = \$78.75

\$ _____

Non-OAC Members

\$125.00 + \$6.25 GST = \$131.25

\$ _____

Students

No Charge

No Charge

Student Lunch ticket—\$30.00 EACH

\$ _____

TOTAL

PAYMENT OPTIONS: (check one)

Cheque _____ Money Order _____ VISA _____ Mastercard _____

TOTAL \$ _____

CREDIT CARD # _____ Expiry Date _____

Name of Cardholder _____ CVV# _____

Signature of Cardholder _____

I agree to Vision Saskatchewan Terms & Conditions (available online),

and authorize the Opticians Association of Canada to charge my credit card in the amount of \$ _____

CHEQUES & MONEY ORDERS MUST BE MADE PAYABLE TO "OPTICIANS ASSOCIATION OF CANADA" AND SENT IN WITH THIS REGISTRATION FORM.

RETURN COMPLETE REGISTRATION FORMS BEFORE SEPTEMBER 5th TO:

Fax: 204.947.2519 | Email: canada@opticians.ca

Mail: OAC - SK Chapter, 2706-83 Garry Street, Winnipeg, MB R3C 4J9



Any personal identifying data on this document will not be sold for commercial purposes and will be used to process your registration to this event but may also be used to contact you with pertinent follow-up information or optical related subjects.

QAC SK-WB



Health
Canada

Santé
Canada

Your health and safety...
our priority

Votre santé et votre sécurité...
notre priorité



Decorative contact lenses

As of July 16, 2016, decorative contact lenses (also known as cosmetic, coloured or fashion contact lenses) will be regulated as Class II medical devices in Canada. In order to sell these lenses, Canadian manufacturers must get a Class II medical device licence. To help your establishment comply with this requirement, Health Canada is pleased to provide you with the following information.

Licensing

- Decorative contact lenses
- Reasons for Health Canada to regulate decorative contact lenses as medical devices
- Time for decorative contact lenses to be regulated as medical devices
- Classification of decorative contact lenses
- Requirement for manufacturers
- Information for applying for a medical device licence

Compliance and enforcement

- Transition period for manufacturers
- Requirements for importers and distributors
- Health Canada's role in regulating decorative contact lenses
- Approach for Health Canada to respond to a non-compliance

Decorate contact lenses

LICENSING

Decorative contact lenses

Decorative contact lenses are used to change the look or colour of a user's eyes. Unlike corrective contact lenses, they do not correct vision. Decorative contact lenses may also be referred to as cosmetic, coloured or fashion contact lenses.

Reasons for Health Canada to regulate decorative contact lenses as medical devices

This regulatory change aligns decorative contact lenses with traditional contact lenses, which are already regulated as medical devices. All types of contact lenses have associated risks, including:

- cuts or scratches on the top layer of the eyeball (corneal abrasions)
- allergic reactions (e.g., itchy, watery, red eyes)
- vision impairment
- infections
- blindness

Time for decorative contact lenses to be regulated as medical devices

On July 16, 2016, decorative contact lenses will become medical devices. At that time, manufacturers will need to comply with the *Medical Devices Regulations* (Regulations). For more information about the Regulations, please visit the following link:

<http://laws-lois.justice.gc.ca/eng/regulations/SOR-98-282/index.html>

Classification of decorative contact lenses

As of July 16, 2016, decorative contact lenses will be considered Class II medical devices. Medical devices are classified into four classes, with Class I representing the lowest risk class and Class IV the highest.

Requirement for manufacturers

As a manufacturer, you must obtain a medical device licence before advertising or selling any Class II, III or IV medical devices. This means that before you can sell decorative contact lenses in Canada, you will need to get a Class II medical device licence for your lenses.

Information for applying for a medical device licence

To apply for a Class II medical device licence, manufacturers of decorative contact lenses must get ISO 13485:2003 certification from one of the recognized registrars in the Canadian Medical Device

Decorate contact lenses

Conformity Assessment System (CMDCAS). The certificate must contain the Standards Council of Canada logo as well as a CMDCAS recognition statement.

You can find a list of recognized registrars at http://www.hc-sc.gc.ca/dhp-mps/md-im/qualsys/list_liste_regist-eng.php

Along with the ISO 13485:2003 certificate, manufacturers must also submit a completed Class II application form (found at www.hc-sc.gc.ca/dhp-mps/alt_formats/pdf/md-im/applic-demande/form/licapp_demhom_cla2-eng.pdf) and fee form (found at www.hc-sc.gc.ca/dhp-mps/alt_formats/pdf/md-im/applic-demande/form/md_licapp_demhom-eng.pdf), as well as a copy of the labelling used for their lenses.

You should send your medical device licence application to:

Device Licensing Services Division
Medical Devices Bureau
Therapeutic Products Directorate
Health Canada
11 Holland Avenue
Address locator: 3002A
Ottawa, Ontario K1Y 4T2

For more information on medical device licensing, please visit the medical devices section of Health Canada's website. You can also email device_licensing@hc-sc.gc.ca or call 613-957-7285 with any questions or concerns.

COMPLIANCE AND ENFORCEMENT

Transition period for manufacturers

As a manufacturer of decorative contact lenses, you will need to have your licence before you can sell your product in Canada. However, because decorative contact lenses are not considered medical devices until July 16, 2016, any application for licensing you submit before that date will not be accepted by Health Canada. For this reason, all manufacturers are being given a 12-month transition period to get their Class II medical device licence. After July 16, 2017, all manufacturers, importers and distributors who sell decorative contact lenses in Canada may face enforcement action if their lenses are not licensed by Health Canada.

Decorate contact lenses

Requirements for importers and distributors

If you distribute or import medical devices, you do not need a medical devices licence. Instead, you must apply for and obtain a medical device establishment licence (MDEL). In doing so, you are providing assurance that the medical devices you sell or import into Canada meet the safety and effectiveness requirements set out in the Regulations, and that you have procedures in place to protect the public should a problem with a medical device be identified. These should include procedures related to distribution records; complaint handling and recalls; mandatory problem reporting; and the handling, storage, delivery, installation and servicing of any Class II, III or IV devices, where applicable.

For more information about the requirements for obtaining an MDEL, please see *Guidance on Medical Device Establishment Licensing and Medical Device Establishment Licence Fees* (GUI-0016), which can be downloaded from the Health Canada website.

Health Canada's role in regulating decorative contact lenses

Health Canada regulates the safety, efficacy and quality of health products, including decorative contact lenses. We do so by reviewing and evaluating health products against quality and efficacy standards, conducting post-market surveillance of health products once they are on the market, and taking compliance and enforcement actions to ensure health products' compliance with the *Food and Drugs Act* and its associated regulations.

Approach for Health Canada to respond to non-compliance

Health Canada uses a number of methods to verify the compliance of health products, including responding to complaints, monitoring international information, conducting inspections and market surveys, and examining products at the border.

When a potential non-compliance is identified, we can take a range of compliance and enforcement actions to manage the risk to Canadians, including product recalls, import alerts, public communications and product seizures. The scale, scope and intensity of our actions are proportional to the risk posed. However, compliance is normally achieved through a cooperative approach between Health Canada and the regulated party before such actions are required.

For more information, please see our *Compliance and Enforcement Policy* (POL-0001), which is available on the Health Canada website.



NACOR EXAMINATION DATES 2016

Province	Date	Location	Application Deadline
British Columbia	Sept. 24 - 25 2016	Douglas College, Coquitlam	Friday August 26, 2016
New Brunswick	October 15 - 16, 2016	Oulton College, Moncton	Friday September 16, 2016
Ontario	October 21—23, 2016	Georgian College, Barrie	Friday September 23, 2016

REMINDER TO STUDENTS

While the OAC looks after the enrollment and administration of the NAIT Optical Programs, we would like to remind students that our Education Chair is always on hand to help or answer any questions that you might have during the year. Please contact the SCO office if you have any questions or concerns.

Winners of the SCO Bursaries for 2016-2017



Lizann K. Bougie

Highest Mark Year Two Eyeglass

Michelle Eisenkirch

Highest Mark Contact Lens

STUDENT LICENCE INFORMATION

All students must register each academic year with the SCO for a student optician or student contact lens practitioner licence. The fees are \$30 annually. There is also a \$10 registration fee for first time applicants. A passport photo must also be submitted for your student license card. Registration forms are available from the SCO office.

STUDENT Bursaries & Scholarships 2016-2017

LASIK MD

National to NAIT Students

\$750.00

Highest overall mark in

Year One Eyeglasses

Highest overall class average in

Year One Advanced Practice Contact Lenses

S.C.O.

\$250.00

Top overall written mark in

Year Two Eyeglasses

Top overall written mark in

Year Two Advanced Practice Contact Lenses

O.A.C.

National to NAIT Students exc. Alberta

\$250.00

Top overall written mark in

Year Two Eyeglasses

Top overall written mark in

Year Two Advanced Practice Contact Lenses

EVENT	DATE	LOCATION
Vision Expo West	Sept. 14 - 17, 2015	Sands Expo & Convention Centre, Las Vegas, Nevada
Vision Saskatoon	October 22	Park Town Hotel, Saskatoon
Vision Regina	October 23	Delta Regina
SCO AGM	October 23	Delta Regina
Vision Canada	November 4 - 6, 2016	Marriott Toronto Airport Toronto, ON



Volunteering Opportunity Vacant Positions on Discipline Committee

The College is seeking volunteers to fill vacant spots for our Discipline Committee. The Discipline Committee is responsible for disciplinary hearings referred by the Conduct Committee regarding a member's conduct or competency pursuant to the Optician's Act.

Interested members should have at least three years experience as a licensed practicing member.



If you are interested in sitting on the Discipline Committee or would like further information, please contact the SCO Office by email at office@scoptic.ca or call 306-652-0769.

Business for Sale

Optical Retail Store (Optometrist Ready)



SUNBELT
BUSINESS
BROKERS

Well-established and successful retail optical store providing eye wear frames, lenses, sunglasses and a full scope of repair services. Since its inception in 2011 the business has quickly achieved sales exceeding \$500,000 per year for fiscal years 2014, 2015 with the company well on its way to another year with sales in excess of \$500,000.

The quick growth of the business has been achieved notwithstanding the fact the owners operate the store as somewhat of a "lifestyle business" – potential profits are sacrificed to maintain quality of life. The store is closed, for example, on Sundays and Mondays and is not open during the evening.

This business is "optometrist ready" with an eye Exam Lane, exterior signage, separate phone lines and a 2,000 patient database!

Company Overview

Industry: Optical Store
Location: Saskatchewan Canada
Premises: 1,717 sq. ft.
Started: 2011
Employees: 1 FT, 1PT plus
2 owners

Business Highlights

- Established and profitable
- High quality products lines coupled with excellent service
- High traffic location
- Trained/Qualified Staff
- Optometrist Ready
- Growth opportunities

Financials

Fiscal 2015

Total Revenue

\$532,000

Cash Flow (SDE)

\$ 99,000

Sale Information

Type of Sale:	Share Sale	
Included in Sale:	Inventory	\$ 50,000
	Equip., leaseholds, deposit	\$ 57,750
	Goodwill	<u>\$ 137,250</u>
Asking Price:		\$ 245,000

For Additional Information

Contact: Barry Johnson, South Sunbelt Business Brokers
Email: barryjohnson@sunbeltnetwork.com
Office: 306-530-7899

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